(Company Number : 6627-X) (Incorporated in Malaysia)

# QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

(The figures have not been audited)

#### CONDENSED CONSOLIDATED INCOME STATEMENTS

		4th Quarter Ended		<b>Cumulative 12 Months Ended</b>		
	Note	31.3.2010	31.3.2009	31.3.2010	31.3.2009	
	_	RM'000	RM'000	RM'000	RM'000	
Interest income	<i>C1</i>	269,588	300,618	1,094,407	1,250,599	
Interest expense	C2	(103,991)	(143,852)	(477,539)	(595,975)	
Net interest income	-	165,597	156,766	616,868	654,624	
Net income from Islamic banking business	C19	71,074	40,011	245,821	165,128	
	=	236,671	196,777	862,689	819,752	
Other operating income	<i>C3</i>	41,027	63,866	201,830	235,038	
Net income	=	277,698	260,643	1,064,519	1,054,790	
Other operating expenses	C4	(138,841)	(161,952)	(554,631)	(559,406)	
Operating profit	=	138,857	98,691	509,888	495,384	
(Allowance for)/write-back of losses on loans, advances and						
financing and other losses	C5	(19,439)	(35,728)	31,931	(115,131)	
Allowance for impairment		(12,016)	(57,290)	(132,881)	(76,941)	
Profit before taxation and zakat		107,402	5,673	408,938	303,312	
Taxation and zakat	B5	(30,153)	(4,830)	(107,438)	(74,424)	
Net profit after taxation and zakat	_	77,249	843	301,500	228,888	
Attributable to:		## 252	207	201 424	220 121	
Equity holders of the Company		77,253	897	301,424	229,121	
Minority interests	-	(4)	(54)	76	(233)	
Net profit after taxation and zakat	_	77,249	843	301,500	228,888	
Earnings per share (sen):						
- Basic	B15(a)	5.0	0.1	19.7	14.9	
- Diluted	B15(b)	5.0	0.1	19.6	14.8	

(The Condensed Consolidated Income Statements should be read in conjunction with the audited Annual Financial Statements of the Group for the financial year ended 31 March 2009)

(Company Number : 6627-X) (Incorporated in Malaysia)

#### CONDENSED CONSOLIDATED BALANCE SHEET

		UNAUDITED	AUDITED
		AS AT	AS AT
	Note	31.3.2010	31.3.2009
		RM'000	RM'000
ASSETS			
Cash and short-term funds		3,564,545	4,990,686
Deposits and placements with banks			
and other financial institutions		150,156	198,523
Securities held-for-trading	<i>C6</i>	-	46,055
Securities available-for-sale	<i>C</i> 7	5,154,828	6,320,122
Securities held-to-maturity	C8	931,420	314,620
Derivative financial assets		44,698	40,858
Loans, advances and financing	C9	20,648,445	18,718,097
Balances due from clients and brokers	C10	72,568	44,680
Land held for investment		27,748	27,748
Other assets	C11	186,707	235,626
Tax recoverable		24,316	71,397
Statutory deposits		258,506	199,024
Leasehold land		11,119	12,136
Property, plant and equipment		123,974	137,567
Intangible assets		361,858	368,512
Deferred tax assets		102,727	120,517
TOTAL ASSETS		31,663,615	31,846,168
LIABILITIES AND EQUITY			
Deposits from customers	C12	23,628,331	25,575,441
Deposits and placements of banks	C12	25,020,551	23,373,441
and other financial institutions	C13	2,289,666	1,183,387
Derivative financial liabilities	C13	50,175	49,564
Amount due to Cagamas Berhad		28,077	58,391
Bills and acceptances payable		538,350	2,215
Balances due to clients and brokers	C14	80,249	51,856
Other liabilities	C15	892,880	•
Subordinated bonds			956,532
	B9(c)	600,000	600,000
Long term borrowings Provision for taxation	B9(d)	600,000	600,000
Deferred tax liabilities		4,201 5	2,213 31
TOTAL LIABILITIES		28,711,934	29,079,630
Share capital		1,548,106	1,548,106
Reserves		1,445,732	1,249,906
Shares held for Employees' Share Scheme		(46,697)	(36,127)
CAPITAL AND RESERVES ATTRIBUTABLE			
TO EQUITY HOLDERS		2,947,141	2,761,885
Minority interests		4,540	4,653
TOTAL EQUITY		2,951,681	2,766,538
TOTAL LIABILITIES AND EQUITY		31,663,615	31,846,168
COMMITMENTS AND CONTINGENCIES	B10	14,293,097	15,081,294
Net assets per share attributable to ordinary			
equity holders of the Company (RM)*		1.90	1.78

<sup>\*</sup> The net assets per share attributable to ordinary equity holders of the Company is computed as total equity (excluding minority interests) divided by total number of ordinary shares in circulation.

<sup>(</sup>The Condensed Consolidated Balance Sheet should be read in conjunction with the audited Annual Financial Statements of the Group for the financial year ended 31 March 2009)

(Company Number : 6627-X) (Incorporated in Malaysia)

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

---- Attributable to Equity Holders of the Company -----<----- Non-distributable -------> <Distributable> Employees' Profit Share Scheme Equalisation Shares Statutory ('ESS") held for Total Share Share Capital Revaluation Reserve Retained Minority ("PER") **ESS** Profits Total Capital Premium Reserve Reserve Reserve Reserve Interests Equity 31 MARCH 2010 RM'000 480,773 At 1 April 2009 1.548,106 304.289 429,915 7.013 20.174 7.742 (36.127)2,761,885 4,653 2,766,538 Unrealised net loss on revaluation of securities available-for-sale (16,979)(16,979)(16,979)Deferred tax assets 4.245 4.245 4.245 Income and expense recognised directly in equity (12,734)(12,734)(12,734)Net profit after taxation and zakat 301,424 301.424 76 301,500 Total recognised income and expense for the year (12,734)301,424 288,690 76 288,766 Transfer to statutory reserve 63,562 (63,562)Transfer to PER 26,388 (26,388)Dividends paid to shareholders (97.884)(97.884)(97.884)Dissolution of subsidiaries (189)(189)Share-based payment under ESS 7,020 7,020 7,020 Purchase of shares pursuant to ESS (12,570)(12,570)(12,570)ESS shares vested to: - employees of subsidiaries (1,978)1,978 - own employees (22)22 Transfer of ESS shares purchase price difference on shares vested (421)421 12,341 594,784 At 31 March 2010 1,548,106 304,289 493,477 7.013 7,440 26,388 (46.697)2,947,141 4,540 2.951.681 31 MARCH 2009 At 1 April 2008 1,548,106 304,289 366,910 7,013 (22,776)1,438 (26,254)410,712 2,589,438 4,950 2,594,388 Unrealised gain on revaluation of securities available-for-sale 10,704 10,704 10,704 Transfer to income statement 46,562 46,562 46,562 (14,316)Deferred tax assets (14.316)(14,316)Income and expense recognised directly in equity 42,950 42,950 42,950 Net profit/(loss) after taxation and zakat 229,121 228,888 229,121 (233)Total recognised income and expense for the year 42,950 229,121 272,071 (233)271,838 Transfer to statutory reserve 63.005 (63,005)Dividends paid to shareholders (96,055)(96,055)(96,055)Dividends paid to minority interests (64) (64)Share-based payment under ESS 6,304 6,304 6,304 Purchase of shares pursuant to ESS (9.873)(9,873)(9,873)At 31 March 2009 1,548,106 304.289 429,915 20,174 7,742 (36,127)480.773 2,761,885 4,653 2,766,538

(The Condensed Consolidated Statement of Changes In Equity should be read in conjunction with the audited Annual Financial Statements of the Group for the financial year ended 31 March 2009)

(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

	Unaudited 12 Months	Unaudited 12 Months
	12 Months Ended	12 Months Ended
	31.3.2010	31.3.2009
	RM'000	RM'000
Profit before taxation and zakat	408,938	303,312
Adjustments for non-cash items	(13,092)	89,558
Operating profit before changes in working capital	395,846	392,870
Changes in working capital	(2,267,722)	1,014,613
Taxes and zakat paid	(35,573)	(85,338)
Net cash (used in)/generated from operating activities	(1,907,449)	1,322,145
Net cash generated from/(used in) investing activities	587,975	(2,559,194)
Net cash (used in)/generated from financing activities	(154,441)	464,881
Net change in cash and cash equivalents	(1,473,915)	(772,168)
Cash and cash equivalents at beginning of year	4,944,211	5,716,379
Cash and cash equivalents at end of year	3,470,296	4,944,211
Cash and cash equivalents comprise the following:		
Cash and short-term funds	3,564,545	4,990,686
Less: Monies held in trust	(94,249)	(46,475)
	3,470,296	4,944,211

(The Condensed Consolidated Cash Flow Statement should be read in conjunction with the audited Annual Financial Statements of the Group for the financial year ended 31 March 2009)

## [A] Explanatory Notes Pursuant To Financial Reporting Standard 134 ("FRS 134"): Interim Financial Reporting

## A1. Basis Of Preparation

The unaudited condensed interim financial statements for the 4th quarter and the financial year ended 31 March 2010 have been prepared in accordance with FRS 134: Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB"), Bank Negara Malaysia's Revised Guidelines on Financial Reporting for Licensed Institutions ("revised BNM/GP8") and Appendix 9B of the Bursa Malaysia Securities Berhad's ("Bursa Securities") Listing Requirements.

The unaudited condensed interim financial statements should be read in conjunction with the audited annual financial statements of the Group for the financial year ended 31 March 2009. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 March 2009.

The significant accounting policies and methods of computation applied in the unaudited condensed interim financial statements are consistent with those adopted in the most recent audited annual financial statements for the financial year ended 31 March 2009.

In the last financial year ended 31 March 2009, the Group had reclassified 1 (one) of its security from securities held-for-trading to the securities available-for-sale portfolio based on current market price at the relevant date of reclassification. The reclassification is disclosed in Note C7. There was no new security reclassified during the 4th quarter and the financial year ended 31 March 2010.

The reclassification is permitted under BNM's circular dated 20 October 2008 which is effective from 1 July 2008 to 31 December 2009. The reclassification is made at the fair value at the date of the reclassification. The fair value of the security becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before the reclassification date are subsequently made. The effective interest rate for the securities reclassified to held-to-maturity category is determined at the reclassification date. Further changes in estimates of future cash flows are recognised as an adjustment to the effective interest rate.

The allowance for bad and doubtful debts and financing of the Group are computed in conformity with Classification of Non-Performing Loans and Provision for Substandard, Bad and Doubtful Debts (BNM/GP3). Consistent with previous years, the Group classified the loans, advances and financing as non-performing when repayments are in arrears for more than three (3) months from the first day of default or after maturity date.

The Group has also adopted a more stringent basis for specific allowances on non-performing loans by making a 100% specific allowance on the balance of non-performing loans which are more than 3 months-in arrears and not covered by realisable value of collateral.

#### A2. Declaration Of Audit Confirmation

The annual audited report on the financial statements for the financial year ended 31 March 2009 did not contain any qualification.

#### A3. Seasonal And Cyclical Factors

The operations of the Group were not materially affected by any seasonal or cyclical fluctuations in the 4th quarter and the financial year ended 31 March 2010.

## A4. Nature And Amount Of Items Affecting Assets, Liabilities, Equity, Net Income Or Cash Flows That Are Unusual Because Of Their Nature, Size Or Incidence

The assets, liabilities, equity, net income and cash flows of the Group in the 4th quarter and the financial year ended 31 March 2010 were not substantially affected by any item of a material and unusual nature.

#### A5. Changes In Estimates

There were no material changes in estimates of amounts reported in prior financial years that have a material effect in the 4th quarter and the financial year ended 31 March 2010.

#### A6. Changes In Debt And Equity Securities

There were no issuance or repayment of debts and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares for the 4th quarter and the financial year ended 31 March 2010.

#### A7. Dividends Paid

- (a) A First Interim Dividend of 1.3 sen per share, tax exempt under the single tier tax system in respect of the financial year ended 31 March 2010, on 1,548,105,929 ordinary shares amounting to RM19,904,000 was paid on 26 August 2009; and
- (b) A Second Interim Dividend of 5.1 sen per share, tax exempt under the single tier tax system in respect of the financial year ended 31 March 2010, on 1,548,105,929 ordinary shares amounting to RM77,980,000 was paid on 26 March 2010.

Dividends paid on the shares held in Trust pursuant to the Company's ESS which are classified as shares held for ESS are not accounted for in the total equity. An amount of RM222,000 and RM973,000 being dividends paid for those shares were added back to the appropriation of retained profits in respect of the first and second interim dividends respectively.

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#### A8. Segment Information

Segment information on Revenue, Profit Before Tax and Total Assets:

	4th Quarte	r Ended	Cumulative 12 Months Ended <>			
	<- 31 Marc	h 2010->				
		Profit		Profit	<b></b>	
		Before		Before	Total	
	Revenue	Tax	Revenue	Tax	Assets	
Group	RM'000	RM'000	RM'000	RM'000	RM'000	
Commercial banking	290,309	54,003	1,219,455	253,220	24,419,921	
Investment banking	26,005	8,840	101,387	64,745	1,855,936	
Islamic banking	64,264	41,823	221,792	113,264	4,861,728	
Others N1	97,797	85,047	180,150	134,219	37,129	
	478,375	189,713	1,722,784	565,448	31,174,714	
Inter-segment eliminations/ Consolidation adjustments	(96,809)	(82,311)	(186,955)	(156,510)	-	
	381,566	107,402	1,535,829	408,938	31,174,714	
Intangible assets	-	-	-	-	361,858	
Unallocated corporate assets			<u> </u>	-	127,043	
_	381,566	107,402	1,535,829	408,938	31,663,615	

#### A8. **Segment Information** (cont'd)

Segment information on Revenue, Profit Before Tax and Total Assets (cont'd):

	4th Quarter Ended <- 31 March 2009 ->		Cumulative 12 Months Ended <>			
<u>Group</u>	Revenue RM'000	Profit Before Tax RM'000	Revenue RM'000	Profit Before Tax RM'000	Total Assets RM'000	
Commercial banking	344,692	(4,162)	1,398,671	314,052	26,477,579	
Investment banking	29,124	2,740	108,453	(26,789)	1,620,010	
Islamic banking	31,547	9,553	137,351	42,434	3,147,934	
Others N1	11,718	451	156,987	119,859	40,219	
	417,081	8,582	1,801,462	449,556	31,285,742	
Inter-segment eliminations/ Consolidation adjustments	(12,706)	(2,909)	(161,076)	(146,244)	-	
	404,375	5,673	1,640,386	303,312	31,285,742	
Intangible assets	-	-	-	-	368,512	
Unallocated corporate assets	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	191,914	
	404,375	5,673	1,640,386	303,312	31,846,168	

N1 Category "Others" consist of businesses from investment holding (the Company), unit trust, asset management and non-banking subsidiaries within the Group.

Included in the revenue and profit before tax under category "Others" for the financial year ended 31 March 2010, an amount of RM136,321,000 (31.3.2009: RM122,601,000) being the dividend income received by the Company from its subsidiary, Alliance Bank Malaysia Berhad. The dividend amounts were eliminated as inter-segment consolidation adjustments to derive the Group's revenue and profit before tax.

#### FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

#### A9. Material Event During The Balance Sheet Date

## (a) Employees' Share Scheme ("ESS")

On 25 August 2009, the Company offered/awarded the following share options and share grants to Directors and employees of the Company and its subsidiaries who have met the criteria of eligibility for the participation in the ESS:

- (i) 10,189,800 share options under the Share Option Plan at an option price of RM2.38 per share which will be vested subject to the achievement of performance conditions.
- (ii) 2,620,800 share grants under the Share Grant Plan. The first 50% of the share grants are to be vested at the end of the second year and the remaining 50% of the share grants are to be vested at the end of the third year from the date on which an award is made.

The Company operates an equity-settled, share-based compensation plan pursuant to the ESS. Under the FRS 2 - Share-based Payment, the compensation expense relating to the share scheme is recognised in profit or loss over the vesting periods of the grants with a corresponding increase in equity.

#### (b) Shares Purchased Pursuant to Employees' Share Scheme ("ESS")

During the financial year ended 31 March 2010, the Trustee of the ESS had purchased 5,581,700 ordinary shares of RM1.00 each fully paid in the Company from the open market at an average price of RM2.25 per share. The total consideration paid for the purchase including transaction costs was RM12,570,000. The shares purchased are being held in trust by the Trustee of the ESS in accordance with the Trust Deed dated 3 December 2007.

During the financial year ended 31 March 2010, 816,900 shares have been vested and transferred from the Trustee to the eligible employees of the Company and its subsidiaries in accordance with the terms under the Share Grant Plan of the ESS. As at 31 March 2010, the Trustee of the ESS held 19,070,300 ordinary shares representing 1.23% of the issued and paid-up capital of the Company.

#### FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

#### A10. Material Events Subsequent To The Balance Sheet Date

There were no material events subsequent to the balance sheet date that require disclosure or adjustment to the unaudited condensed interim financial statements.

#### A11. Changes In The Composition Of The Group

During the financial year ended 31 March 2010, the following subsidiaries of the Company were dissolved pursuant to Section 272(5) of the Companies Act, 1965:

#### (a) Subsidiary of the Company

- ABG Capital Management Sdn Bhd (subsidiary of Syabas Sutra Sdn. Bhd.) was dissolved on 1 July 2009; and
- (ii) Syabas Sutra Sdn. Bhd. was dissolved on 2 July 2009.

### (b) Subsidiary of Alliance Bank Malaysia Berhad

(i) AFB Nominees (Tempatan) Sdn. Bhd. was dissolved on 2 July 2009.

#### (c) Subsidiaries of Alliance Investment Bank Berhad

- (i) Alliance Capital Asset Management Sdn. Bhd. was dissolved on 1 April 2009;
- (ii) Alliance Asset Management (L) Limited was dissolved on 6 April 2009;
- (iii) Alliance Merchant Nominees (Tempatan) Sdn. Bhd. was dissolved on 2 July 2009;
- (iv) Alliance Merchant Nominees (Asing) Sdn. Bhd. was dissolved on 2 July 2009; and
- (v) Rothputra Nominees (Asing) Sdn. Bhd. was dissolved on 2 July 2009.

## A12. Changes In Contingent Liabilities Since The Last Annual Balance Sheet Date

Please refer to Note B10.

#### FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

#### [B] Explanatory Notes Pursuant To Appendix 9B of Bursa Securities' Listing Requirements

#### **B1.** Review Of Performance

For the current quarter under review, the Group recorded profit before taxation of RM107.4 million, an increase of RM101.7 million compared to the corresponding quarter last year. The improvement was due to higher operating profit as well as lower allowance for losses on loans and financing.

For the financial year ended 31 March 2010, the Group recorded profit before taxation of RM408.9 million compared to RM303.3 million registered in the last financial year. The improvement was due to increase in operating profit by RM14.5 million and write-back of loan allowances for a corporate loan and reduction of general allowance rate to 1.5%. The improvement was offset by further impairment made in relation to a Collateralised Loan Obligations ("CLO").

The Group's other operating income decreased by 14.1% or RM33.2 million largely attributed to a lower gain from the realisation of investment securities despite higher brokerage fees income.

Net non-performing loans ("NPL") remained at 1.8% as at 31 March 2010. Gross loans loss coverage stood at 94.4% as at 31 March 2010 compared to 99.7% as at 31 March 2009 mainly due to write-back of loan allowances which were no longer required. For the financial year ended 31 March 2010, the Group's gross loans and advances increased by 9.3% to RM21.4 billion compared to 31 March 2009.

The Group's risk-weighted capital ratio and core capital ratio improved to 15.4% and 11.1% from 14.6% and 10.3% respectively compared to 31 March 2009.

#### **B2.** Comparison With Immediate Preceding Quarter

For the fourth quarter ended 31 March 2010, the Group recorded profit before taxation of RM107.4 million, a decrease of RM23.6 million or 18% compared to the third quarter ended 31 December 2009. This was primarily due to lower recoveries on loans and financing and further provision on a CLO.

#### **B3.** Prospects For Next Financial Year

The Government expects 4.5-5.5% real gross domestic product growth for the Malaysian economy in 2010, supported by both strong domestic demand and continued improvement in external demand, especially from the regional economies. At the current Overnight Policy Rate level, the stance of monetary policy continues to remain accommodative and supportive of economic growth.

The Group's top priority is to ensure that our underlying business momentum remains intact and sustains growth. Our customer segmentation model will enable the further development of customer relationships while our business model has been steadily transformed to enable the best customer service delivery and maximise synergies between various lines of business. The small-to-medium enterprise sector remains one of our strengths and we are well-positioned to take advantage the sector's expected role of being a strong growth driver for the country. The Group expects to continue to record satisfactory performance in the financial year ending 31 March 2011.

#### **B4.** Profit Forecast

There was no profit forecast issued by the Group.

#### **B5.** Taxation and zakat

	4th Quarte	er Ended	<b>Cumulative 12 Months Ended</b>		
	31.3.2010	31.3.2009	31.3.2010	31.3.2009	
GROUP	RM'000	RM'000	RM'000	RM'000	
Taxation					
- Income tax	28,700	3,376	91,204	101,300	
- Deferred tax	447	45,950	22,009	26,492	
	29,147	49,326	113,213	127,792	
- Over provision of income tax					
expense in prior years	1,006	(44,526)	(5,868)	(53,398)	
	30,153	4,800	107,345	74,394	
Zakat	-	30	93	30	
	30,153	4,830	107,438	74,424	

The Group's effective tax rate for the financial year ended 31 March 2010 was higher than the current statutory tax rate mainly due to non-deductibility of certain expenses.

#### **B6.** Profit/(Loss) On Sale Of Unquoted Investments Or Properties

There was no material profit/(loss) on sale of unquoted investments or properties for 4th quarter and the financial year ended 31 March 2010 other than in the ordinary course of business.

#### **B7.** Purchase And Disposal Of Quoted Securities

There was no purchase or disposal of quoted securities for the 4th quarter and the financial year ended 31 March 2010 other than investments held by the Group whose activities are regulated by law relating to banking companies and are subject to supervision by Bank Negara Malaysia.

## **B8.** Status Of Corporate Proposals

There were no corporate proposals announced as at the reporting date.

# B9. Group Borrowings, Deposits From Customers, Deposits And Placements Of Banks And Other Financial Institutions And Debts Securities

	GROUP	
	31.3.2010 RM'000	31.3.2009 RM'000
(a) Deposits From Customers		
Fixed/investment deposits, negotiable instruments of deposits and		
money market deposits:		
- One year or less (short term)	13,649,990	16,890,804
- More than one year (medium/long term)	135,366	237,102
	13,785,356	17,127,906
Others	9,842,975	8,447,535
	23,628,331	25,575,441
(b) Deposits And Placements Of Banks And Other Financial Institutions		
- One year or less (short term)	1,546,206	588,606
- More than one year (medium/long term)	743,460	594,781
	2,289,666	1,183,387
(c) Subordinated Bonds		
Unsecured and more than one year (medium/long term)		
(6.09% Tier II Subordinated bonds 2006/2016)	600,000	600,000
(d) Long Term Borrowings Unsecured		
Fixed rate term loan (Tenor of 3 years plus extension option of		
one year with all in interest rate of 3.5% p.a.)	400,000	400,000
Floating rate term loan (Tenor of 4 years with all in interest rate of		
Cost of Fund plus 0.5% p.a.)	200,000	200,000
	600,000	600,000

#### **B10.** Commitments And Contingencies

In the normal course of business, the Group makes various commitments and incurs certain contingent liabilities with legal recourse to their customers. No material losses are anticipated as a result of these transactions.

Risk-weighted exposure of the Group are as follows:

	<>		<>			
		Credit	Risk-		Credit	Risk-
	Principal	Equivalent	Weighted	Principal	Equivalent	Weighted
_	Amount	Amount*	Amount*	Amount	Amount*	Amount*
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Direct credit substitutes	501,940	501,940	501,940	448,370	448,370	448,370
Transaction-related contingent items	456,421	228,211	228,211	505,920	252,960	252,960
Short-term self- liquidating trade-related contingencies	167,968	33,594	33,594	112,406	22,481	22,481
Irrevocable commitments to extend credit: - maturity exceeding						
one year - maturity not exceeding	1,526,427	763,214	626,319	2,051,099	1,025,549	825,344
one year	8,137,938	1,627,586	1,376,875	8,439,276	1,687,856	1,437,642
Foreign exchange related contracts less than one year	2,452,403	64,501	28,951	2,474,223	58,004	27,695
Interest rate related contracts: - one year or less	560,000	2,745	549	-	-	-
<ul><li>over one year to five years</li><li>over five years</li></ul>	430,000 60,000	13,030 5,843	2,606 1,169	990,000 60,000	30,124 7,019	6,025 1,404
Total	14,293,097	3,240,664	2,800,214	15,081,294	3,532,363	3,021,921

<sup>\*</sup> The credit equivalent amount and risk-weighted amount of the Group are computed in accordance with Bank Negara Malaysia's ("BNM") revised Risk-weighted Capital Adequacy Framework (RWCAF-Basel II) and for Islamic bank subsidiary in accordance with BNM Capital Adequacy Framework for Islamic Banks ("CAFIB"). The Group have adopted the Standardised Approach for credit risk and market risk, and the Basic Indicator Approach for operational risk.

#### **B11. Financial Instruments With Off-Balance Sheet Risk**

Details of financial instruments with off-balance sheet risk as at 31 March 2010:

Value of contracts classified by remaining period to maturity or next repricing date (whichever is earlier).

Alliance Bank Malaysia Berhad

Items	Principal	1 month	>1-3	>3-6	>6-12	>1-5	>5	Margin
	amount	or less	months	months	months	years	years	requirements
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Foreign exchange								
related contracts								
- forward	432,551	117,572	181,204	108,804	24,971	-	-	-
- swaps	1,810,451	914,955	242,396	555,135	97,965	-	-	-
- options	66,418	64,295	2,123	-	-	-	-	-
- spot	142,983	142,983	-	-	-	-	-	-
Interest rate								
related contracts								
- swaps	1,050,000	-	150,000	100,000	310,000	430,000	60,000	-
Total	3,502,403	1,239,805	575,723	763,939	432,936	430,000	60,000	-

The credit risk, market risk and liquidity risk associated with the derivatives and the policies in place for mitigating or controlling the risks associated with these derivatives are consistent with those adopted in the most recent audited annual financial statements for the financial year ended 31 March 2009.

#### Forwards

Forwards are contractual agreements to buy or sell a specified financial instrument at a specific price and date in the future. Forwards are customised contracts transacted in the over-the-counter market.

#### **Swaps**

Swaps are contractual agreements between two parties to exchange exposures in foreign currency or interest rates.

#### **Options**

Options are contractual agreements under which the seller grants the purchaser the right, but not the obligation, either to buy (a call option) or sell (a put option) at or by a set date during a set period, a specific amount of an underlying asset at a predetermined price. The seller receives a premium from the purchaser in consideration of risk. Options may be either exchange-traded or negotiated between the purchaser and the seller in the over-the-counter market.

#### Related accounting policies

Alliance Bank Malaysia Berhad acts as an intermediary with counterparties who wish to swap their interest rate obligations. Alliance Bank Malaysia Berhad also uses interest rate swaps, futures, forward and option contracts in its trading account activities and its overall interest rate risk management.

Derivative financial instruments are initially recognised at fair value, which is normally zero or negligible at inception except for options and subsequently re-measured at their fair value. The fair value of options at inception is normally equivalent to the premium received (for options written) or paid (for options purchased). All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative. Changes in the fair value are recognised in profit or loss.

Interest income and expenses associated with interest rate swaps are recognised over the life of the swap agreement as a component of interest income or interest expense.

#### **B12. Material Litigation**

As at the date of this report, there was no pending material litigation in the ordinary course of business which would materially and adversely affect the financial position of the Group, other than the following:

(a) Alliance Bank Malaysia Berhad's ("ABMB") wholly-owned subsidiary, Alliance Investment Bank Berhad ("AIBB") was served with a Writ of Summons and Statement of Claim dated 10 July 2008 ("the Suit") by Celcom (Malaysia) Berhad ("Celcom").

The Suit was filed by one Mohd Shuaib Ishak as a derivative action on behalf of Celcom pursuant to Section 181A(1) of the Companies Act, 1965.

The Suit arises from the Amended and Restated Supplemental Agreement dated 4 April 2002 entered into between among others Celcom and DeTe Asia Holding GmbH ("DeTeAsia"), the acquisition of Celcom shares by Telekom Enterprise Sdn Bhd ("TESB"), the consequent Mandatory General Offer exercise implemented by Telekom Malaysia Berhad ("TM") and the de-merger exercise of the mobile and fixed-line businesses of the TM Group.

AIBB has been named as one of the 21 defendants in the Suit for its role as advisor to Celcom. Celcom is claiming against the defendants jointly and/or severally for the sum of US\$232,999,745.80 plus damages and interest.

The Court of Appeal had on 27 March 2009 allowed the appeal brought by Celcom against the leave granted to Mohd Shuaib Ishak to commence the derivative action on behalf of Celcom. Mohd Shuaib Ishak has since filed an application for leave to appeal to the Federal Court against the said decision and the same is fixed for hearing on 2 November 2009. Hearing adjourned to 19 January 2010. On 19 January 2010, the leave application was adjourned to another date to be confirmed by the Federal Court.

Meanwhile, AIBB has filed an application to cease being a party to the proceedings on the ground that it has been improperly and unnecessarily been made a party to the proceedings on 16 July 2009. The application is fixed for mention on 6 November 2009 pending the exchange of affidavits between the parties. Parties have completed exchanging/filing of all the affidavits. The Court has fixed the application for hearing on 29 January 2010. The Court has adjourned the application for hearing on 23 March 2010. On 23 March 2010, the Court heard submissions from both parties and fixed 16 April 2010 to deliver decision. On 16 April 2010, the Court had granted AIBB's application to cease being a party to the proceedings. The Plaintiff had on 22 April 2010 filed an appeal against the decision and the matter has been fixed for case management on 22 June 2010.

(b) A corporate borrower had issued a Writ of Summons in 2005 against an agent bank for a syndicate of lenders comprising three banks of which ABMB is one of them, claiming for general, special and exemplary damages alleging a breach of duty and contract.

The credit facilities consist of a bridging loan of RM58.5 million and a revolving credit facility of RM4.0 million which were granted by the syndicate lenders of which ABMB's participation was RM18.5 million. In 2002, the credit facilities were restructured to a loan of RM30.0 million, of which ABMB's participation was RM8.31 million, payable over seven years. The syndicated lenders had also filed a suit against the corporate borrower for the recovery of the above-mentioned loan.

The two suits were then consolidated and heard together. On 6 May 2009, judgment was delivered against the agent bank for special damages amounting to RM115.0 million together with interest at the rate of 6% per annum from date of disbursement to date of realisation with general damages to be assessed by the Court.

#### B12. Material Litigation (cont'd)

#### (b) (cont'd)

The agent bank's solicitors have since filed an appeal against the said decision. The Court had on 24 June 2009 granted a stay of execution of the judgment pending appeal to the Court of Appeal.

The corporate borrower has since filed an appeal to the Court of Appeal against the stay order granted by the High Court.

On 24 November 2009, the Court of Appeal dismissed the corporate borrower's appeal against the order for stay of execution granted by the High Court in favour of the agent Bank with cost of RM20,000.

Next case management fixed for 3 June 2010 pending receipt of the Grounds of Judgment and Notes of Proceedings which are still not available for the agent bank to file the Record of Appeal.

The advice from the agent bank's solicitors is that they have a better than even chance of succeeding in the said appeal.

(c) ABMB had in 1999 filed a suit against a corporate borrower, hereinafter referred to as the first defendant and the second defendant as guarantor (collectively called "Defendants") for money outstanding due to a default in banking facility amounting to RM2.36 million. The Defendants in turn counter-claimed against the Bank for special damages amounting to RM15.5 million and general damages to be assessed by the Court for negligence and/or wrongful termination of the banking facilities, statutory interest on judgment sum, costs and such other and/or further relief deemed fit by the Court.

On 4 May 2009, the High Court in Kota Kinabalu granted judgment in favour of the Defendants with damages to be assessed by the Deputy Registrar.

At a clarification hearing held on 25 May 2009, the Court clarified that ABMB's liability to pay damages under the counter-claim is only in respect of general damages to be assessed by the Court and not special damages.

ABMB has since filed its appeal and application for stay of execution against the said judgment.

On 3 August 2009, the High Court dismissed ABMB's application for stay of execution of the judgment granted in favour of the Defendants. ABMB has since filed an appeal to the Court of Appeal against the said decision.

On 16 November 2009, the Court of Appeal had dismissed the ABMB's appeal for stay of execution with no order as to cost and directed that an early hearing date would be scheduled for the ABMB's appeal proper.

In light of the above, the High Court fixed the matter for mention on 12 January 2010 in order to fix a hearing date for assessment of damages (counter claim). The Court fixed hearing for assessment of damages fixed from 17 May 2010 to 19 May 2010. On 17 May 2010, the Court fixed the matter for continued hearing of the assessment of damages from 21 June 2010 to 22 June 2010.

Based on the advice from ABMB's solicitors, ABMB has a fair chance of success in its appeal.

#### B12. Material Litigation (cont'd)

(d) (i) ABMB had commenced a civil suit against an individual borrower in March 2007 for recovery of an overdraft facility secured by shares from the individual borrower and shares from a third party. The individual borrower counter-claimed against ABMB for various declarations amongst others that ABMB had acted wrongfully or in bad faith in demanding repayment of the facility and that there was in existence a collateral contract between the individual borrower, ABMB and the third party. In addition, the individual borrower is also claiming for general damages to be assessed by the courts.

ABMB filed its reply and defence to counter-claim on 7 July 2007. Case management has been fixed for 25 November 2009.

The matter has been fixed for further case management on 18 January 2010 for parties to comply with the directions given by the Court. The Court has further adjourned the matter to 25 February 2010 for parties to comply with the directions given by the Court.

On 25 February 2010, the Court suggested parties consider mediation as an alternative to the ordinary dispute resolution trial process and fixed the matter for continued case management on 24 March 2010. The matter has been fixed for further case management on 23 June 2010.

ABMB's solicitors are of the firm view that ABMB has good defence to the counter-claim.

(ii) Arising from the above-mentioned suit (Note B12 d(i)), the third party in September 2008 filed a separate suit against ABMB for force selling the shares pledged by the third party. The third party alleges amongst others that ABMB sold the pledged shares off-market without notice to them in breach of the collateral contract between the third party and ABMB. The third party is claiming for damages for loss of the benefit of the shares pledged to ABMB, damages for conversion, damages for misrepresentation and for breach of contract.

ABMB had filed its defence to the suit on 13 November 2008. Pending setting down of the matter for trial by the Plaintiff.

ABMB's solicitors are of the firm view that there is no such collateral contract and that ABMB has good defence to the claim brought by the third party.

#### **B13. Proposed Dividend**

No dividend has been proposed or declared for the 4th quarter ended 31 March 2010.

The total dividend paid/declared for the financial year ended 31 March 2010 is 6.40 sen per share, tax exempt under the single tier tax system (2009: 6.25 sen per share, tax exempt under the single tier tax system).

## **B14. Related Party Transactions**

All related party transactions within the Group have been entered into in the normal course of business and were carried out on normal commercial terms.

#### **B15. Earnings Per Share (EPS)**

#### (a) Basic

The calculation of the basic earnings per share is based on the net profit attributable to equity holders of the Company divided by the weighted average number of ordinary shares of RM1.00 each in issue during the period excluding the weighted average shares held for ESS.

	4th Quarte	r Ended	<b>Cumulative 12 Months Ended</b>		
	31.3.2010	31.3.2009	31.3.2010	31.3.2009	
Net profit attributable to equity holders of the Company (RM'000)	77,253	897	301,424	229,121	
Weighted average number of ordinary shares in issue ('000)	1,548,106	1,548,106	1,548,106	1,548,106	
Effect of shares bought back for ESS ('000)	(17,424)	(11,033)	(17,424)	(11,033)	
	1,530,682	1,537,073	1,530,682	1,537,073	
Basic earnings per share (sen)	5.0	0.1	19.7	14.9	

#### **B15. Earnings Per Share (EPS)**

## (b) Diluted

The calculation of the diluted earnings per share is based on the net profit attributable to equity holders of the Company divided by the weighted average number of ordinary shares of RM1.00 each in issue during the period, excluding the weighted average shares held for ESS and taken into account the assumed Share Grants to employees under ESS were vested to the employees as at 31 March 2010.

	4th Quarte	r Ended	<b>Cumulative 12 Months Ended</b>		
	31.3.2010	31.3.2009	31.3.2010	31.3.2009	
Net profit attributable to equity holders					
of the Company (RM'000)	77,253	897	301,424	229,121	
Weighted average number of ordinary shares in issue ('000) Effect of shares bought back	1,548,106	1,548,106	1,548,106	1,548,106	
for ESS ('000)	(17,424)	(11,033)	(17,424)	(11,033)	
Effect of Share Grants under ESS ('000)	4,837	4,116	4,837	4,116	
	1,535,519	1,541,189	1,535,519	1,541,189	
Diluted earnings per share (sen)	5.0	0.1	19.6	14.8	

## C. Explanatory Notes Pursuant To Appendix C of Revised BNM/GP8

## C1. Interest Income

	4th Quarter	Ended	<b>Cumulative 12 Months Ended</b>		
	31.3.2010	31.3.2009	31.3.2010	31.3.2009	
<u>Group</u>	RM'000	RM'000	RM'000	RM'000	
Loans, advances and financing					
- Interest income other than					
recoveries from NPLs/NPFs	192,624	198,877	777,276	850,339	
- Recoveries from NPLs/NPFs	15,680	22,276	51,796	67,548	
	208,304	221,153	829,072	917,887	
Money at call and deposit placements					
with financial institutions	11,497	25,094	55,936	127,624	
Securities held-for-trading	-	73	684	134	
Securities available-for-sale	45,311	34,497	177,797	111,492	
Securities held-to-maturity	7,525	2,081	17,251	13,085	
Others	1,440	715	6,024	1,495	
_	274,077	283,613	1,086,764	1,171,717	
Accretion of discount less					
amortisation of premium	(329)	22,914	27,127	99,244	
Net interest suspended	(4,160)	(5,909)	(19,484)	(20,362)	
_	269,588	300,618	1,094,407	1,250,599	
<del>-</del>					

## C2. Interest Expense

	4th Quarter	Ended	Cumulative 12 Mo	onths Ended
	31.3.2010	31.3.2009	31.3.2010	31.3.2009
<u>Group</u>	RM'000	RM'000	RM'000	RM'000
5				
Deposits and placements of banks				
and other financial institutions	9,225	(890)	39,176	23,522
Deposits from customers	78,165	131,614	370,620	526,972
Loans sold to Cagamas	-	276	254	3,426
Subordinated bonds	9,010	9,010	36,540	36,540
Long term borrowings	4,935	2,460	20,017	2,460
Others	2,656	1,382	10,932	3,055
_	103,991	143,852	477,539	595,975

## **C3.** Other Operating Income

• • • • • • • • • • • • • • • • • • •	4th Quarter	Ended	<b>Cumulative 12 M</b>	onths Ended
	31.3.2010	31.3.2009	31.3.2010	31.3.2009
Group	RM'000	RM'000	RM'000	RM'000
(a) Fee income:				
Commissions [Note (i)]	1,313	6,447	14,251	22,921
Service charges and fees	8,070	8,275	36,204	31,379
Portfolio management fees	1,609	1,374	6,290	6,044
Corporate advisory fees	6	299	1,130	3,638
Underwriting commissions	-	-	-	81
Brokerage fees	5,760	2,616	26,613	13,842
Guarantee fees	1,703	1,199	7,256	8,674
Processing fees	1,044	1,986	6,000	11,015
Commitment fees	3,570	3,211	13,768	13,259
Other fee income	3,931	2,992	20,976	22,144
	27,006	28,399	132,488	132,997
<ul> <li>(b) Investment income: (Loss)/gain arising from sale/redemption of: - Securities held-for-trading - Securities available-for-sale - Securities held-to-maturity</li> </ul>	(460) 1,028	(271) 21,210 1,722	(228) 11,556	420 20,197 16,841
Unrealised (loss)/gain from revaluation of: - Securities held-for-trading - Derivative instruments	(3,911)	839 (25,317)	(5,152) 3,266	(1,154) (4,823)
Realised gain on derivative instruments	12,019	49,803	35,533	64,022
Gross dividend income from: - Securities held-to-maturity	132	197	6,321	5,390
<del>-</del>	8,808	48,183	51,296	100,893
(c) Other income:		<u> </u>		
Foreign exchange gain/(loss)	4,663	(16,457)	11,673	(10,740)
Rental income	<b>4,00</b> 5	48	88	224
Gain on disposal of property, plant and equipment	40	75	1,011	203
Gain/(loss) on disposal of		75		203
leasehold land	123	-	(649)	-
Loss on liquidation of subsidiaries	(50)	-	(50)	-
Gain on disposal of	1.252	2 227	<b>=</b> 020	7.414
foreclosed properties	1,372	3,227	7,029	7,414
Return on capital from investment	(025)	88	(1.056)	88
Others _	(935)	303	(1,056)	3,959
-	5,213	(12,716)	18,046	1,148
Total other operating income	41,027	63,866	201,830	235,038
_	<del></del>		<del></del> <del></del>	

Note (i): The commission income is net-of an amount of RM15,867,000 (2009: RM11,573,000) being sales commission expense which was amortised over the expected life of loan products.

## C4. Other Operating Expenses

	4th Quarter	Ended	<b>Cumulative 12 Mo</b>	onths Ended
	31.3.2010	31.3.2009	31.3.2010	31.3.2009
Group	RM'000	RM'000	RM'000	RM'000
Personnel costs:				
Salaries, allowances and bonuses	68,098	69,370	255,630	257,990
Contribution to EPF	10,528	10,870	40,246	42,877
Share options/grants under ESS	374	1,942	7,020	6,304
Others	7,538	10,568	28,936	31,176
	86,538	92,750	331,832	338,347
Establishment costs:		<u> </u>		· · · · · · · · · · · · · · · · · · ·
Depreciation of property,				
plant and equipment	11,709	9,283	39,713	36,494
Amortisation of computer software	4,273	2,737	16,307	14,654
Amortisation of leasehold land	34	35	138	139
Rental of premises	6,818	7,256	30,402	27,641
Water and electricity	1,426	1,734	7,280	7,661
Repairs and maintenance	2,515	2,718	8,672	9,916
Information technology expenses	2,869	10,680	29,048	36,625
Others	13,593	3,346	24,888	11,161
_	43,237	37,789	156,448	144,291
Marketing expenses:				
Promotion and advertisement	3,101	4,623	9,420	6,081
Branding and publicity	1,077	1,800	2,790	6,022
Others	982	1,409	4,297	6,192
_	5,160	7,832	16,507	18,295
Administration and general expenses:				
Communication expenses	2,899	3,127	11,849	14,531
Printing and stationery	1,119	1,625	4,493	6,127
Insurance	(8,728)	4,415	4,530	(2,250)
Professional fees	3,898	11,112	11,538	20,276
Others	4,718	3,302	17,434	19,789
<del>_</del>	3,906	23,581	49,844	58,473
Total other operating expenses	138,841	161,952	554,631	559,406

## C5. Allowance for/(Write-back of) Losses on Loans, Advances and Financing and Other Losses

	4th Quarter	Ended	<b>Cumulative 12 Me</b>	onths Ended
	31.3.2010	31.3.2009	31.3.2010	31.3.2009
<u>Group</u>	RM'000	RM'000	RM'000	RM'000
Allowance for/(write-back of) bad and				
doubtful debts and financing:				
(a) Specific allowance				
- Made during the period	80,488	108,702	331,471	416,100
- Written back during the period	(56,357)	(69,458)	(292,765)	(284,154)
(b) General allowance				
- Made during the period	13,724	14,082	59,732	78,854
- Written back during the period	(7,344)	(9,246)	(77,041)	(27,932)
(c) Bad debts on loans and financing				
- Recovered	(12,228)	(11,088)	(59,246)	(69,742)
- Written off	113	481	435	1,872
	18,396	33,473	(37,414)	114,998
Allowance for commitments and				
contingencies	-	_	1,433	-
Allowance for other assets	1,043	2,255	4,050	133
_	19,439	35,728	(31,931)	115,131
			·	

## C6. Securities Held-for-trading

•	Group	
	31.3.2010 RM'000	31.3.2009 RM'000
At fair value		
Money market instruments:		
Commercial papers	-	9,951
Malaysian Government securities	-	24,690
Quoted securities in Malaysia:		
Shares	-	2,470
Debt securities	-	8,942
Unquoted securities:		
Debt securities		2
Total securities held-for-trading	-	46,055

## FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

#### C7. Securities Available-for-sale

	Group	
	31.3.2010	31.3.2009
	RM'000	RM'000
At fair value		
Money market instruments:		
Malaysian Government securities	1,748,115	1,647,355
Malaysian Government investment certificates	566,495	113,849
Malaysian Government treasury bills	-	132,492
Bank Negara Malaysia bills	-	74,525
Cagamas bonds	205,629	-
Negotiable instruments of deposits	459,444	1,696,057
Commercial papers	-	98,906
Bankers acceptances	799,951	1,578,533
Khazanah bonds	-	9,909
Quoted securities in Malaysia:		
Shares [Note (a)]	3,919	3,010
Debt securities	7,591	6,071
Unquoted securities:		
Shares	11,377	6,877
Debt securities	1,352,307	952,538
Total securities available-for-sale	5,154,828	6,320,122

#### Note:

- (a) Disclosures of the reclassification from securities held-for-trading ("HFT") to securities available-for-sale ("AFS") portfolio in the financial statements of the Group is as follows:
  - (i) Amount reclassified from security HFT to AFS portfolio on 31 December 2008:

RM'000
3,419

There was no new security reclassified during the financial year ended 31 March 2010.

(ii) Carrying amount and fair value of security HFT reclassified to AFS portfolio as at the end of the financial year:

	Group	
	31.3.2010 RM'000	31.3.2009 RM'000
Security HFT reclassified to AFS portfolio		
Carrying amount	3,902	3,010
Fair value	3,902	3,010

## FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

## C7. Securities Available-for-sale (cont'd)

Note: (cont'd)

(a) (iii) The fair value loss recognised in respect of the security HFT reclassified to AFS portfolio during the financial year:

•	Grou	p
	31.3.2010 RM'000	31.3.2009 RM'000
Unrealised loss recognised in equity	483	409

(iv) Effective interest rate for the security reclassified from HFT to AFS portfolio is not applicable as the security reclassified is an equity portfolio.

## C8. Securities Held-to-maturity

	Group	
	31.3.2010	31.3.2009
	RM'000	RM'000
At amortised cost		
Money market instruments:		
Malaysian Government securities	811,208	-
Malaysian Government investment certificates	39,368	53,770
Cagamas bonds	-	20,000
Khazanah bonds	-	53,896
At cost		
Quoted securities in Malaysia:		
Debt securities	4,902	4,902
<u>Unquoted securities:</u>		
Shares	22,021	22,021
Debt securities	152,248	266,865
	1,029,747	421,454
Accumulated impairment	(98,327)	(106,834)
Total securities held-to-maturity	931,420	314,620

## FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

## C9. Loans, Advances And Financing

	Group	
	31.3.2010	31.3.2009
	RM'000	RM'000
Overdrafts	1,632,204	1,610,636
Term loans/financing	1,032,204	1,010,030
- Housing loans/financing	9,081,024	7,842,479
· · · · · · · · · · · · · · · · · · ·		
- Syndicated term loans/financing	259,826	314,794
- Hire purchase receivables - Lease receivables	1,070,593	1,360,731
	104	104
- Other term loans/financing	7,261,555	5,858,653
Bills receivables	56,173	71,906
Trust receipts	161,254	154,941
Claims on customers under acceptance credits	2,025,751	1,735,910
Staff loans [including RM182,000 loans to Directors		
of banking subsidiary (31.3.2009: RM1,437,000)]	102,583	117,974
Credit/charge card receivables	685,003	645,058
Revolving credits	1,115,275	995,713
Other loans	339,071	257,432
	23,790,416	20,966,331
Less: Unearned interest and income	(2,380,480)	(1,376,192)
Gross loans, advances and financing	21,409,936	19,590,139
Less: Allowance for losses on loans, advances and financing		
- Specific	(438,582)	(531,824)
- General	(322,909)	(340,218)
Total net loans, advances and financing	20,648,445	18,718,097

## (a) By types of customer:

	Group		
	31.3.2010	31.3.2009	
	RM'000	RM'000	
Domestic non-bank financial institutions			
- Stockbroking companies	20,001	-	
- Others	168,766	276,429	
Domestic business enterprises			
- Small and medium enterprises	4,393,907	4,185,864	
- Others	4,170,355	3,861,118	
Government and statutory bodies	16,590	17,345	
Individuals	12,157,289	10,886,992	
Other domestic entities	5,088	4,356	
Foreign entities	477,940	358,035	
Gross loans, advances and financing	21,409,936	19,590,139	

## FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

## C9. Loans, Advances And Financing (cont'd)

## (b) By interest/profit rate sensitivity:

	Group	
	31.3.2010	31.3.2009
	RM'000	RM'000
Fixed rate		
- Housing loans/financing	316,948	171,467
- Hire purchase receivables	950,134	1,197,050
- Other fixed rate loans/financing	2,188,491	1,503,071
Variable rate		
- Base lending rate plus	14,097,157	13,223,436
- Cost plus	3,753,267	3,381,339
- Other variable rates	103,939	113,776
Gross loans, advances and financing	21,409,936	19,590,139

## (c) By economic purposes:

	Gro	Group	
	31.3.2010	31.3.2009	
	RM'000	RM'000	
Purchase of securities	351,976	273,541	
Purchase of transport vehicles	907,561	1,190,239	
Purchase of landed property	11,092,067	10,477,736	
of which: - Residential	8,408,597	7,730,962	
- Non-residential	2,683,470	2,746,774	
Purchase of fixed assets excluding land and buildings	66,540	61,094	
Personal use	2,007,919	1,155,811	
Credit card	685,003	645,058	
Purchase of durable goods	-	15	
Construction	293,211	313,552	
Working capital	5,384,583	4,846,438	
Others	621,076	626,655	
Gross loans, advances and financing	21,409,936	19,590,139	

## FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

## C9. Loans, Advances And Financing (cont'd)

## (d) Non-performing loans/financing ("NPL/NPF"):

Movements in non-performing loans, advances and financing are as follows:

	Group	
	31.3.2010	31.3.2009
	RM'000	RM'000
At beginning of year	875,070	1,158,506
Non-performing during the year	670,112	775,826
Reclassified as performing during the year	(412,025)	(493,941)
Recoveries	(194,930)	(328,770)
Amount written off	(131,948)	(236,551)
At end of year	806,279	875,070
Specific allowance	(438,582)	(531,824)
- on non-performing loans	(415,168)	(451,554)
- on performing loans	(23,414)	(80,270)
Net non-performing loans, advances and financing	367,697	343,246
Net NPL as % of gross loans, advances and financing less specific allowance		
<ul> <li>Including specific allowance on performing loans/financing</li> </ul>	1.8%	1.8%
- Excluding specific allowance on	1.0%	1.8%
performing loans/financing	1.9%	2.2%
(e) Movements in the allowance for losses on loans, advances and financing are as follows:		
advances and imancing are as ionows.	Group	
	31.3.2010	31.3.2009
	RM'000	RM'000
General Allowance	20.2 000	211.2 000
At beginning of year	340,218	289,296
Allowance made during the year	59,732	78,854
Amount written back	(77,041)	(27,932)
At end of year	322,909	340,218
As % of gross loans, advances and		
financing less specific allowance	1.5%	1.8%

## C9. Loans, Advances And Financing (cont'd)

# (e) Movements in the allowance for losses on loans, advances and financing are as follows: (cont'd)

	Group	
	31.3.2010	31.3.2009
	RM'000	RM'000
Specific Allowance		
At beginning of year	531,824	636,429
Allowance made during the year	331,471	416,100
Amount written back in respect of recoveries	(292,765)	(284,154)
Amount written off	(131,948)	(236,551)
At end of year	438,582	531,824

Included in specific allowance of the Group are allowances made for high risk accounts which are still performing amounting to RM23,414,000 (31.3.2009: RM80,270,000).

## (f) NPL/NPF by economic purposes:

	Group	
	31.3.2010	31.3.2009
	RM'000	RM'000
Purchase of securities	16,399	16,347
Purchase of transport vehicles	13,992	26,376
Purchase of landed property	336,433	399,985
of which: - Residential	240,152	273,500
- Non-residential	96,281	126,485
Purchase of fixed assets excluding land and buildings	198	630
Personal use	40,451	55,927
Credit card	14,188	17,518
Construction	14,905	22,674
Working capital	321,637	307,833
Others	48,076	27,780
	806,279	875,070

## FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

#### C10. Balances Due From Clients And Brokers

	Group	
	31.3.2010 RM'000	31.3.2009 RM'000
Due from clients Due from brokers	89,050	59,688 2,522
Less: Allowance for bad and doubtful debts	89,050 (16,482)	62,210 (17,530)
	72,568	44,680

These represent amounts receivable by Alliance Investment Bank Berhad ("AIBB") from non-margin clients and outstanding contracts entered into on behalf of clients where settlement via the Central Depository System has yet to be made.

AIBB's normal trade credit terms for non-margin clients is three (3) market days in accordance with Bursa Malaysia Securities Berhad's ("Bursa") Fixed Delivery and Settlement System ("FDSS") trading rules.

Included in the balances due from clients and brokers are non-performing accounts, as follows:

	Group	
	31.3.2010	31.3.2009
	RM'000	RM'000
Classified as doubtful	691	841
Classified as bad	16,150	18,091
	16,841	18,932
The movements in allowance for bad and doubtful debts are as follows:		
At beginning of year	17,530	24,665
Allowance made during the year	848	2,828
Reversal of allowance	(959)	(5,789)
Amount written off	(937)	(4,174)
At end of year	16,482	17,530

## FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

## C11. Other Assets

	Group	
	31.3.2010	31.3.2009
	RM'000	RM'000
Other receivables, deposits and prepayments	141,971	172,414
Interest/income receivable	61,191	77,231
Trade receivables	32	34
Manager's stocks	1,017	1,243
Foreclosed properties	4,349	4,883
	208,560	255,805
Less: Allowance for other assets	(21,853)	(20,179)
	186,707	235,626

## C12. Deposits From Customers

	Group	
	31.3.2010	31.3.2009
	RM'000	RM'000
By type of deposits:		
Demand deposits	8,122,263	6,815,306
Savings deposits	1,679,449	1,628,580
Fixed/investment deposits	12,215,318	14,085,022
Money market deposits	1,160,946	2,063,280
Negotiable instruments of deposits	409,092	979,604
Structured deposits [Note (a)]	41,263	3,649
	23,628,331	25,575,441

#### Note:

(a) Structured deposits represent foreign currency time deposits with embedded foreign exchange options.

	Group	
	31.3.2010	31.3.2009
	RM'000	RM'000
(b) By type of customers:		
Domestic financial institutions	415,986	249,681
Government and statutory bodies	837,472	1,360,896
Business enterprises	8,152,109	9,552,952
Individuals	13,531,116	13,660,573
Others	691,648	751,339
	23,628,331	25,575,441

## C13. Deposits And Placements Of Banks And Other Financial Institutions

	Group	
	31.3.2010	0 31.3.2009
	RM'000	RM'000
Licensed banks	1,385,564	425,996
Licensed investment banks	80,000	140,000
Licensed Islamic banks	75,000	-
Bank Negara Malaysia	749,102	617,391
	2,289,666	1,183,387

## C14. Balances Due To Clients And Brokers

	Group	
	31.3.2010 RM'000	31.3.2009 RM'000
Due to clients	75,984	51,856
Due to brokers	4,265	-
	80,249	51,856

These mainly relates to amounts payable to non-margin clients and outstanding contracts entered into on behalf of clients where settlement via the Central Depository System has yet to be made.

AIBB's normal trade credit terms for non-margin client is three (3) market days according to Bursa Malaysia Securities Berhad's FDSS trading rules.

#### C15. Other Liabilities

	Group			
	31.3.2010	31.3.2009		
	RM'000	RM'000		
Other payable and accruals	768,853	744,690		
Interest/income payable	100,573	138,384		
Remisier's accounts	23,454	23,400		
Profit equalisation reserve		50,058		
	892,880	956,532		

## FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

## C16. Capital Adequacy

The capital adequacy ratios of the ABMB group are computed in accordance with Bank Negara Malaysia's revised Risk-weighted Capital Adequacy Framework (RWCAF-Basel II). The ABMB group has adopted the Standardised Approach for credit risk and market risk, and the Basic Indicator Approach for operational risk.

The capital adequacy ratios of the ABMB group are as follows:

	31.3.2010	31.3.2009
Before deducting proposed dividends		
Core capital ratio	11.39%	10.41%
Risk-weighted capital ratio	15.65%	14.76%
After deducting proposed dividends		
Core capital ratio	11.13%	10.30%
Risk-weighted capital ratio	15.40%	14.65%
Components of Tier I and Tier II capital are as follows:		
	31.3.2010	31.3.2009
	RM'000	RM'000
Tier I Capital (Core Capital)		
Paid-up share capital	596,517	596,517
Irredeemable convertible preference shares	4,000	4,000
Share premium	597,517	597,517
Retained profits	882,471	772,867
Statutory reserves	735,515	671,953
Other reserves	10,018	10,035
Minority interests	4,539	4,652
	2,830,577	2,657,541
Less: Purchased goodwill/goodwill on consolidation	(302,065)	(304,149)
Deferred tax assets	(99,347)	(119,305)
Total Tier I capital	2,429,165	2,234,087
Tier II Capital		
Subordinated bonds	600,000	600,000
General allowance for losses on loans, advances and financing	322,933	340,246
Total Tier II capital	922,933	940,246
Total Capital	3,352,098	3,174,333
Less: Investment in subsidiaries	(12,760)	(7,066)
Total Capital Base	3,339,338	3,167,267

## C16. Capital Adequacy (cont'd)

Analysis of the risk-weighted assets ("RWA") in the various categories of risk-weighted are as follows:

	31.3.20	010	31.3.2009		
	Net Risk-		Net	Risk-	
_	Exposure	Weighted	Exposure	Weighted	
Group	RM'000	RM'000	RM'000	RM'000	
0%	5,391,179	-	4,568,126	-	
20%	4,044,857	808,972	6,486,634	1,297,327	
35%	3,505,236	1,226,833	2,795,907	978,567	
50%	2,686,655	1,343,327	2,567,685	1,283,843	
75%	9,550,838	7,163,128	9,321,837	6,991,378	
100%	8,291,425	8,291,425	8,352,819	8,352,819	
150%	237,355	356,032	299,781	449,671	
Total RWA equivalent for Credit risk	33,707,545	19,189,717	34,392,789	19,353,605	
Total RWA equivalent for Market risk	-	19,663	-	59,902	
Total RWA equivalent for Operational					
risk	-	2,126,663	-	2,041,388	
Total Risk-Weighted Assets	33,707,545	21,336,043	34,392,789	21,454,895	

## C17. Comparative Figures

The following comparatives have been reclassified to conform with the current year's presentation:

			Group			
				As previously		
			As restated	reported		
			RM'000	RM'000		
(i) Balance sheet as at 31 March 2009						
Cash and short-term funds			4,990,686	4,998,175		
Derivative financial assets			40,858	17,310		
Balances due from clients						
and brokers			44,680	69,525		
Land held for investment			27,748	28,922		
Other assets			235,626	233,930		
Deposits and placements of banks						
and other financial institutions			(1,183,387)	(1,190,782)		
Derivative financial liabilities			(49,564)	(26,016)		
Balances due to clients						
and brokers			(51,856)	(76,701)		
Other liabilities			(956,532)	(954,930)		
Deferred tax liabilities			(31)	(1,205)		
	42.0	Gre	-			
	4th Quarter		Cumulative 12 N			
		As previously	A	As previously		
	As restated	reported	As restated	reported		
(::) In a constant of the state	RM'000	RM'000	RM'000	RM'000		
(ii) Income statement for the						
financial year ended 31 March 2009						
31 Water 2009						
Interest income	300,618	304,857	1,250,599	1,250,187		
Interest expense	300,618 (143,852)	304,857 (151,560)	1,250,599 (595,975)	1,250,187 (588,618)		
Interest expense Net income from	(143,852)	(151,560)	(595,975)	(588,618)		
Interest expense	(143,852) 40,011	(151,560) 39,319	(595,975) 165,128	(588,618) 163,935		
Interest expense Net income from Islamic banking business Other operating income	(143,852) 40,011 63,866	(151,560) 39,319 60,083	(595,975) 165,128 235,038	(588,618) 163,935 232,618		
Interest expense Net income from Islamic banking business Other operating income Other operating expenses	(143,852) 40,011	(151,560) 39,319	(595,975) 165,128	(588,618) 163,935		
Interest expense Net income from Islamic banking business Other operating income Other operating expenses Allowance for losses on	(143,852) 40,011 63,866	(151,560) 39,319 60,083	(595,975) 165,128 235,038	(588,618) 163,935 232,618		
Interest expense Net income from Islamic banking business Other operating income Other operating expenses Allowance for losses on loans, advances and financing	(143,852) 40,011 63,866 (161,952)	(151,560) 39,319 60,083 (155,956)	(595,975) 165,128 235,038 (559,406)	(588,618) 163,935 232,618 (564,429)		
Interest expense Net income from Islamic banking business Other operating income Other operating expenses Allowance for losses on	(143,852) 40,011 63,866	(151,560) 39,319 60,083	(595,975) 165,128 235,038	(588,618) 163,935 232,618		

## FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

#### C18. Interest Rate Risk

	<		No	n-trading book			>			
GROUP As at 31 March 2010	Up to 1 month RM'000	>1-3 months RM'000	>3-6 months RM'000	>6-12 months RM'000	>1-5 years RM'000	Over 5 years RM'000	Non-interest/ profit sensitive RM'000	Trading book RM'000	Total RM'000	Effective interest/profit rate
as at 51 March 2010	IXIVI 000	KW 000	KWI 000	INI 000	ICM 000	1111 000	KWI 000	KM 000	KM 000	70
ASSETS										
Cash and short-term funds	3,006,169	-	-	-	-	-	558,376	-	3,564,545	2.21
Deposits and placements with banks										
and other financial institutions	-	150,000	156	-	<u>-</u>	-		-	150,156	2.38
Securities available-for-sale	96,539	1,303,340	230,086	176,628	3,292,957	39,982	15,296	-	5,154,828	3.22
Securities held-to-maturity	-	2,700		57,319	847,349	5,199	18,853	-	931,420	2.81
Loans, advances and financing	15,475,122	1,264,499	551,325	358,905	1,601,953	1,351,853	44,788 *	-	20,648,445	5.40
Balances due from clients and brokers	441	-	-	-	-	-	72,127	-	72,568	12.00
Other non-interest/profit							1.004.055	44.600	1 141 650	
sensitive balances		-	-	-	_	-	1,096,955	44,698	1,141,653	-
TOTAL ASSETS	18,578,271	2,720,539	781,567	592,852	5,742,259	1,397,034	1,806,395	44,698	31,663,615	
LIABILITIES										
Deposits from customers	11,636,012	1,768,370	1,889,989	3,680,162	135,986	_	4,517,812	_	23,628,331	1.53
Deposits and placements of banks	,,-	, ,	,,.	-,,	,		<i>y- y</i> -		- , ,	
and other financial institutions	875,212	531,017	135,775	1,700	743,460	-	2,502	-	2,289,666	1.96
Amount due to Cagamas Berhad	-	, -		-	28,077	-	´ -	-	28,077	4.54
Bills and acceptances payable	241,035	285,476	11,839	-	-	-	-	-	538,350	2.45
Balances due to clients and brokers	36,489	-	-	-	-	-	43,760	-	80,249	1.50
Subordinated bonds	-	-	-	-	600,000	-	-	-	600,000	6.09
Long term borrowings	-	-	-	-	600,000	-	-	-	600,000	3.33
Other non-interest/profit										
sensitive balances	-	-	-	-	-	-	897,086	50,175	947,261	-
TOTAL LIABILITIES	12,788,748	2,584,863	2,037,603	3,681,862	2,107,523	-	5,461,160	50,175	28,711,934	
Equity			_	_	_	_	2,947,141	_	2,947,141	_
Minority interests	_		_				4,540		4,540	
•			<del>-</del>				7,540		4,540	
TOTAL LIABILITIES AND	12 700 740	2.504.062	2.027.602	2 (01 0(2	2 107 522		0.412.041	50.175	21 662 615	
EQUITY	12,788,748	2,584,863	2,037,603	3,681,862	2,107,523	-	8,412,841	50,175	31,663,615	
On-balance sheet interest/profit	# #00 # <b>0</b> -		4.07.4.00.5	/ <b>a</b> 000 04 -:						
sensitivity gap	5,789,523	135,676	(1,256,036)	(3,089,010)	3,634,736	1,397,034	(6,606,446)	(5,477)	-	
Off-balance sheet interest/ptofit sensitivity gap	_	-	-	-	-	-	-	-	_	
Total interest/profit										
sensitivity gap	5,789,523	135,676	(1,256,036)	(3,089,010)	3,634,736	1,397,034	(6,606,446)	(5,477)		

<sup>\*</sup> Non-performing loans, specific allowance and general allowance of the Group are classified as non-interest/profit sensitive.

## FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

C18. Interest Rate Risk (cont'd)

	<		No	n-trading book			Non-interest/			Effective
	Up to	>1-3	>3-6	>6-12	>1-5	Over 5	profit	Trading		interest/
GROUP	1 month	months	months	months	years	years	sensitive	book	Total	profit rate
As at 31 March 2009	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	%
ASSETS										
Cash and short-term funds	4,533,432	-	-	-	-	-	457,254	-	4,990,686	2.00
Deposits and placements with banks										
and other financial institutions	-	195,860	2,663	-	-	-	-	-	198,523	1.57
Securities held-for-trading	-	-	-	-	-	-	-	46,055	46,055	3.30
Securities available-for-sale	682,878	1,915,832	951,476	233,214	2,306,065	220,770	9,887	-	6,320,122	3.11
Securities held-to-maturity	15,000	116,000	40,130	26,366	93,044	5,227	18,853	-	314,620	4.79
Loans, advances and financing	13,724,402	929,957	512,891	618,787	2,131,856	797,176	3,028 *	-	18,718,097	5.45
Balances due from clients and brokers	880	-	-	-	-	-	43,800	-	44,680	12.00
Other non-interest/profit										
sensitive balances	-	-	-	-	-	-	1,172,527	40,858	1,213,385	-
TOTAL ASSETS	18,956,592	3,157,649	1,507,160	878,367	4,530,965	1,023,173	1,705,349	86,913	31,846,168	
LIABILITIES										
Deposits from customers	12,796,023	2,115,330	2,295,656	4,212,964	237,102	-	3,918,366	-	25,575,441	2.22
Deposits and placements of banks										
and other financial institutions	443,236	127,973	5,367	4,883	594,781	-	7,147	_	1,183,387	1.43
Amount due to Cagamas Berhad	-	12,051	15,914	30,426	-	-	-	_	58,391	3.66
Bills and acceptances payable	2,097	45	73	-	_	-	-	_	2,215	2.91
Balances due to clients and brokers	30,680	-	_	-	-	-	21,176	_	51,856	2.50
Subordinated bonds	, <u>-</u>	_	_	_	600,000	_	, <u>-</u>	_	600,000	6.09
Long term borrowings	_	_	_	_	600,000	_	_	_	600,000	3.33
Other non-interest/profit					,				,	
sensitive balances	-	-	_	-	-	-	958,776	49,564	1,008,340	-
TOTAL LIABILITIES	13,272,036	2,255,399	2,317,010	4,248,273	2,031,883	-	4,905,465	49,564	29,079,630	
Equity	_	_	_	_	_	_	2,761,885	_	2,761,885	_
Minority interests	_	_	_	_	_	_	4,653	_	4,653	_
TOTAL LIABILITIES AND									.,,,,,	
EQUITY	13,272,036	2,255,399	2,317,010	4,248,273	2,031,883	-	7,672,003	49,564	31,846,168	
On-balance sheet interest/profit						<del></del>				
sensitivity gap	5,684,556	902,250	(809,850)	(3,369,906)	2,499,082	1,023,173	(5,966,654)	37,349	_	
Off-balance sheet interest/ptofit	-,,0	,	(,)	(=,= == ,= = 0)	-, ,	-,,	(= ): ; ; /	,		
sensitivity gap	-	-	-	-	-	_	-	-	-	
Total interest/profit									_	
sensitivity gap	5,684,556	902,250	(809,850)	(3,369,906)	2,499,082	1,023,173	(5,966,654)	37,349	-	
• • •										

<sup>\*</sup> Non-performing loans, specific allowance and general allowance of the Group are classified as non-interest/profit sensitive.

## FOURTH FINANCIAL QUARTER ENDED 31 MARCH 2010

## C19. Net Income from Islamic Banking Business

. The means from Islamic Building Business	GROUP						
	4th Quarte	r Ended	<b>Cumulative 12 Mo</b>	<b>Cumulative 12 Months Ended</b>			
	31.3.2010 RM'000	31.3.2009 RM'000	31.3.2010 RM'000	31.3.2009 RM'000			
Income derived from investment of depositors' funds and others	61,138	44,682	212,251	186,724			
Income derived from investment of Islamic Banking funds	6,296	4,860	25,212	22,543			
Transfer from/(to) profit equalisation reserve	14,490	(968)	50,058	1,867			
Income attributable to depositors and financial institutions Other expenses directly attributable	(17,628)	(15,173)	(59,130)	(69,564)			
to the investment of the depositors and shareholders' funds	1,343	(823)	(1,911)	(2,949)			
_	65,639	32,578	226,480	138,621			
Add: Income due to head office eliminated at Group level	5,435	7,433	19,341	26,507			
_	71,074	40,011	245,821	165,128			

#### Note:

Net income from Islamic banking business comprises income generated from both Alliance Islamic Bank Berhad ("AIS") and Islamic banking business currently residing in Alliance Investment Bank Berhad ("AIBB"). Both AIS and AIBB are wholly-owned subsidiaries of Alliance Bank Malaysia Berhad, which in turn is a wholly-owned subsidiary of the Company.

## By Order of the Board

#### LEE WEI YEN (MAICSA 7001798)

Group Company Secretary Kuala Lumpur 31 May 2010